



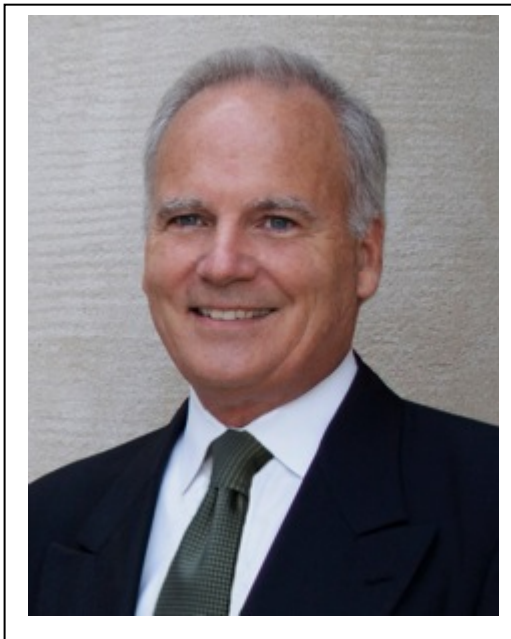
## RISK MANAGEMENT STRATEGIES LLC

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### Resume

Jeffrey G. McKinley, CPCU

Insurance Consultant and Expert Witness



Jeff McKinley is a nationally recognized expert in the insurance and risk management fields.

He has over 40 years of experience as an insurance underwriter, retail insurance broker, wholesale insurance broker, insurance program manager, insurance consultant and insurance expert witness.

His expertise includes insurance agent and insurance broker operations and standard of care, marketing in the United States, London, Europe and Bermuda, alternative risk financing techniques, program structure, and coverage analysis.

As an expert witness, he has been deposed and has testified in California, Arizona, Oregon, Washington, Alaska, Hawaii, Kentucky, Louisiana, Florida and New York state courts and in federal court

## Professional Experience

*Since 2000 Risk management and insurance consultant*

*Risk Management Strategies, Sonoma, CA  
Principal consultant. Expert witness.*

*1997 – 2000 Wholesale insurance broker*

*DPW Insurance Services, Ross, CA  
Principal broker. Created and managed Risk Purchasing Group programs.*

*1977 – 1997 Senior retail insurance broker and head of office*

*Aon, Alexander & Alexander, Jardine Insurance Brokers, Emett & Chandler, Frank B. Hall, San Francisco, CA  
Managing Director. Head of Western Region. National Director of risk management practice. Developed and implemented nationwide **Quality Control Program**. Senior executive in charge of major accounts.*

*1973 – 1977 Underwriting Manager*

*Chubb & Son, San Francisco, CA  
Ocean Marine, Inland Marine and International Property and Liability Departments.*

## Education

*1966 – 1970 Cornell University*

*Ithaca, NY, Bachelor of Arts, Cum Laude*

## Professional Designation and License

*Since 1978 Chartered Property Casualty Underwriter (CPCU)  
American Institute for CPCU and Insurance Institute of America*

*Since 1977 California Brokers License*